

# KICK-START YOUR HCI JOURNEY WITH THIS VMWARE vSAN 3FOR2 PROMOTION

Take Advantage of an Incredible Offer to Build Your First vSAN Cluster

Transform your VMware vSphere® environment from legacy storage to hyperconverged infrastructure (HCI) powered by VMware vSAN™. For a limited time, you can purchase two nodes of vSAN licenses and get the third node for free. That's six vSAN Standard CPU licenses for the price of four.

This promotion is available from April 1, 2019 through January 24, 2020 at 11:59 PM Pacific Time (PT).

For more information, please contact your VMware authorized reselling partner or VMware account representative, or visit [vmware.com/promotions](https://vmware.com/promotions).

## *Terms and Conditions*

- Promotion is available through the channel route to market only (OEMs excluded).
- Promotion is restricted to non-ELA transactions only.
- Customer cannot have vSAN already deployed. Promotion SKU is available for net-new vSAN customers only.
- Promotion is restricted to one SKU per customer.
- Prices of eligible SKUs may vary by regions and resellers.
- No upgrade or deployment restrictions are associated with the promotion SKU. The first three nodes are at the promotional price; additional nodes are at the regular price. Customer can upgrade to vSAN Advanced or vSAN Enterprise at a later date.
- VMware reserves the right to change or cancel this promotion at any time.
- VMware Support and Subscription (SnS) is required. Discounts are not offered for VMware SnS.
- Promotion cannot be combined with any other promotions or discounts.
- Promotion is valid for eligible purchases made from April 1, 2019 through January 24, 2020 at 11:59 PM PT.
- Each eligible purchase will receive six vSAN Standard licenses.

## Frequently Asked Questions

**Q. What is the timeframe for this promotion?**

A. This promotion is available from April 1, 2019 through January 24, 2020 at 11:59 PM PT.

**Q. What are the benefits of this promotion?**

A. This promotion makes it easier for customers to build their first HCI cluster by taking advantage of a promotionally priced vSAN starter SKU.

**Q. What if a customer wants to buy more than six vSAN Standard licenses?**

A. That's fine. The customer will get the first six vSAN Standard licenses for the price of four and the subsequent licenses at the regular price.

**Q. If a customer has vSAN licenses through VMware Horizon®, can they still buy the promotional SKU?**

A. Yes, as long as the customer has not deployed vSAN, they can purchase the promotional SKU.

**Q. Can a customer upgrade to vSAN Advanced or vSAN Enterprise at a later date?**

A. Yes, there are no upgrade limitations.

**Q. How can this promotion be purchased?**

A. This promotion is available for purchase through the channel only.

**Q. Which customers are eligible for this promotion?**

A. This promotion is available for non-ELA transactions, including commercial, academic, and U.S. federal end-user customers worldwide that have not purchased or deployed vSAN before.

## Support

**Q. Is Support and Subscription required?**

A. Yes, a minimum one year of SnS is required with purchase.

**Q. Is SnS discounted?**

A. Discounts are not offered for VMware SnS. SnS is on all six licenses at regular price.

**Q. Who can I contact if I have questions?**

A. Please contact your VMware authorized reselling partner or VMware account representative if you have any questions.

